

IronWorks – Friday April 10, 2009 & Wednesday April 15, 2009

Sword Mastery: Cutting through Chaos.

MASTERING INFLUENCE

Teacher – LEARY GATES

**“Since, then, we know what it is to fear the Lord, we try to persuade men.”
– 2 Corinthians 5:11**

INFLUENCE MASTERS...

SHOW THE BENEFIT

SHOW THE WAY

MARKS OF AN INFLUENCE MASTER:

1. CONVICTION

2. CREDIBILITY

PHASES OF TRANSFORMATION

GERMINATE: TRUTH CAPTURES ME

ASSIMILATE: TRUTH CHANGES ME

PROPAGATE: TRUTH COMPELS ME

3. CONNECTION

TAKE AWAY REFLECTION: in what ways do the role models I have witnessed affect the way in which I seek to influence others? What steps can I take this week to further develop one or more marks of a Master Influencer?