

IronWorks – Friday May 14, 2010 & Wednesday May 19, 2010

Game On! Play Hurt.

TURNOVERS

Teacher – LEARY GATES

“Don’t think of it as failure. Think of it as time-released success.” – Robert Orben

TURNOVERS ARE UNAVOIDABLE

TURNOVERS ARE COSTLY

WHAT’S A TURNOVER

Any time we lose the _____ or _____ of those most important to us.

TURNOVER TAXONOMY

_____ PLAY

PUT ON YOUR GAME FACE

Without _____

Context of _____

Absence of _____

_____ A PLAY

LISTEN TO THE COACH

_____ A PLAY

BE A TEAM PLAYER

_____ PLAY

PLAY BY THE RULES

POST-TURNOVER TEMPTATIONS

INWARD: _____

OUTWARD: _____

QUESTIONS FOR DISCUSSION

What are some indicators that a turnover has been committed?

What kind of turnover are you most prone to make?
Are there others that we did not discuss?

What are some ways you’ve learned to avoid the post-turnover temptations?